? t 0030655/7

0030655/7 DIALOG(R) File 625: American Banker Publications (c) 2005 American Banker. All rts. reserv.

Financing Film Productions: Collateral and Risk: Financing motion pictures is not as risky as it is often presumed to be. Certain precautions are delineated by Philip J. Grosz, who says the risks are manageable and that the results can be profitable.

American Banker - August 3, 1984, Friday; Pg. 4

SECTION HEADING: Counselor's Corner

1.665

WORD COUNT:

By PHILIP J. GROSZ; Phillip J. Grosz is a partner in the Los Angeles law firm of Loeb and Loeb, which has worked closely with many banks that finance motion picture production.

In their quest for new sources of business, banks should consider making secured loans to finance production of theatrical motion pictures. This field has traditionally been shunned by many banks because of the risks and the seemingly high degree of specialization involved. Nonetheless, those banks that are willing to investigate motion picture lending will find that the risks are manageable and that the business can be very profitable.

Banks may be asked by existing customers to make such loans or may actively seek to develop such sources of business through marketing strategies. Motion picture lgaos will range from \$1 million to as much as

\$20 million with terms ranging from one to three years.

To take advantage of the opportunities in this field, a bank's loan officers should be aware of the types of collateral availablee, the techniques that should be used in evaluating the collateral, and the measures that should be taken to protect the bank from the risks involved. Collateral for motion picture loans commonly consists of so-called "presale contracts" and letters of credit, notes, and other collateral from investors.

investors.

"Presale contracts" are Egreements entered into by producers of motion pictures with motion picture distributors or exhibitors before a film is the screenplay has been completed and a director or produced. Usually, the screenplay has been completed and a director or actors are committed to the project. The bank's collateral is an assignment of the amounts payable as advances or guarantees, in addition to an assessment of the copyright of the picture and the physical properties of the purchase (such as the negative, print, and soundtrack materials.)

The principal forms of presale contracts are the following:

The single worldwide distribution contract: As its name implies, this

type of contract grants a single distributor the right to distribute a film in all media throughout the world. Such a contract is sometimes referred to as a "negative pick-up" It is not uncommon for major studios to enter into these agreements. There are various reasons, such as a desire to put a

these agreements. There are various reasons, such as a desire to put a ceiling on the studio's investment in a picture.

Multiple distribution contracts: Sometimes a producer will not sell distribution rights in all media to finance production of a film. He prefers instead to sell rights in the minimum amount of territories or media necessary to finance production. This leaves the remaining rights to be sold when the film is completed. The presale contracts include: 1. licenses of theatrical distribution rights in various countries (a common strategy is to avoid selling the American theatrical rights until the film is completed); 2. licenses of cable TV exhibition rights (such as to HBO or Showtime); 3. licenses to distribute video discs; and 4. licenses of

Showtime); 3. licenses to distribute video discs; and 4. licenses of network television exhibition rights.

Other collateral, such as letters of credit, notes, or other instruments of value: Often, a producer will sell limited partnership interests in a film to a group of investors, rather than entering into presale contracts, in order to raisefunds to finance the production. The investors often will put up securities, deeds of trust, or other valuables as collateral for letters of credit from their banks. The letters of credit are then used by the production financing. Other collateral furnished by such investors may be pledged to the bank as well be pledged to the bank as well.

In all cases, the bank will wish to obtain personal guarantees from the borrowers in addition to the other collateral pledged to the bank.

Analyzing the Collateral Package

Once a producer has assembled its collateral package, it will approach a bank for the loan. That bank must have the capacity to analyze the collateral package.

As with any loan, the first step is to determine the creditworthiness of the borrower. Has it received other loans? Has it repaid them? Do its principals have a reputation for honesty? A check with Dun & Bradstreet and others with whom the producer has worked in the entertainment industry should be made as a matter of course.

Second, the bank should analyze the quality of the collateral package.

where presale contracts are involved, an assessment of the creditworthiness of the respective distributors or exhibitors must be made. This involves the same inquiries as are made in checking the borrower. For instance, has the distributor or exhibitor sought to avoid performance under such agreements in the past? This can be determined by inquiry within the motion

picture industry.

Third, the bank should consider the commerciality of the project. Is it one which has an established star or directed by a theme with wide appeal? A distributor or exhibitor is less likely to look for ways not to perform under a presale contract if the film turns out well rather than if it's a "turkey." (If the transaction is documented carefully the distributor or exhibitor. "turkey." (If the transaction is documented carefully, the distributor or exhibitor will not have this luxury in any case.) Obviously, a bank that has had no experience in financing motion pictures might be uncomfortable or uncertain in evaluating the various elements in a movie package. It is recommended that the bank consult with advisers experienced in making such evaluations.

Even after the bank has received an acceptable collateral package from an acceptable borrower, it must be alert to the risks which remain in the transaction. Where the collateral consists of presale contracts, the bank must be aware that such agreements call for payment only when the film is completed and delivered in accordance with the presale contract. Completion bonds are available from established, reputable companaer to assure completion and delivery. They are used in the motion picture industry just as routinely as they are in the construction business. If the guarantor fails to complete the picture, it must repay the bank loan with interest.

The bond must be in an amount adequate to cover entire bank exposure.

The bank must assure itself that the terms of the presale contract and the completion bond dovetail. If they do not, the bank could be left in a position where neither the distributor nor the completion guarantor is

responsible to pay.

The bank must be aware of all the exclusions which completion bonds have. One of the most important exclusions is the chain o title. Films are based on one or more preexisting works, usually a screenplay which in turn may be based upon source material such as a book or play. The bank and its advisers must review the agreements between the producer and the authors of these underlying works to assure that the producer has all the necessary rights for the production of the picture and its distribution in accordance with the distribution agreements.

Also, the bank must check records of the U.S. Copyright Office to make sure the producer has made all filings necessary to perfect its rights. This will also assure that there were no prior inconsistent transfers by

the authors or the producer.

Even if a producer has the necessary rights, the underlying work may not be original and may infringe the copyright of another work. Of course, in acquiring rights the producer must obtain representations and warranties of originality from the writer, but such warranties may be of little value. Therefore, a bank should insist that the producer have errors and omissions insurance together with negative and cast insurance and all insurance customar or motion pictures).

However, errors and omissions insurance only defends the bank against infringement claims and pays awards of damages and litigation costs if infringement is found. The policy will not pay off the loan if distribution of the picture is enjoined. Insurance against injunctions can be obtained, but it is very expensive. Nomnetheless, in certain cases, e.g., when a picture is to be based on a widely-known and controlversial property, a bank may wish to insist on it.

Commonly, a completion guarantor will not guarantee the film's rating by the Motion Picture Producers Association - G, PG, R, or X. However, distribution agreements usually will require a specified rating. Thus, before a bank makes a loan, it must either get the guarantor to guarantee the rating (which it will do in some instances) or get the distributor to agree that the rating is not a condition to payment under the distribution agreement.

A common resolution of this problem is for the distributor to agree to accept the picture irrespective of rating (although most distributors usually will! ot accept an "X" rating under any circumstances) as long as it substantially conforms to the screenplay and for fhe guarantor to guarantee conformity to the screenplay. As an added comfort to the guarantor, the screenplay can be submitted to the MPAA for nonbinding advisory opinion as to the rating the movie is likely to receive upon completion.

A third common exclusion from completion bonds is nonperformance by the director, cast, or others, either by reason of breach of contract or incapacity. This can be a major problem since the distributor will usually require the picture to feature certain actors or to be directed by a particular director. To resolve this problem, the bond and distribution agreement must be harmonized. In certain instances, the guarantor will bond against default. Otherwise, a procedure for replacement of a defaulting

against detault. Otherwise, a procedure for replacement of a defaulting party should be arranged with the distributor.

In assessing the collateral package, a bank should consider whether the project involves actors or directors who have bad track records in this regard. The bank should avoid lending where "problem" performers are involved. Where nonperformance is for incapacity, so-called "cast" insurance is available. The Bauk should be the loss payee on this insurance, which should be in at least the amount of the bank's exposure.

As a general rule, completion guarantors and distributors realize that banks must be protected in making these types of loans will work to harmonize the competing interests.

harmonize the competing interests.

In summary, lending money to finance the production of theatrical motion pictures is not necessarily the high-risk business it may appear to be. If a bank properly evaluates the collateral involved and takes the necessary precautions to protect itself, it can make safe, prident, and profitable

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DIALOG(R)File 9:Business & Industry(R)
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01422462 Supplier Number: 24084181 (THIS IS THE FULLTEXT)
October secures \$100 mil, 4-year operating loan
(October Films lined up \$100 mil in financing with its first new loan since becoming part of Universal Studios)
Hollywood Reporter, v CCCL, n 2, p 3+
November 11, 1997
WORD COUNT: 506

TEXT:

By Andrew Collier and Joseph Steuer

NEW YORK--As a sign of its rising position in the world of independent film, October Films has lined up \$100 million in financing with its first new loan since becoming part of Universal Studios in May.

Demand for the four-year loan was so strong, according to October executives, that it was increased from \$75 million to \$100 million after more than \$140 million in commitments was raised by a host of banks.

"The banks want to be in business with October and they want to be in business with Universal," said John Schmidt, co-president, with Scott Greenstein and Bingham Ray, of October.

The loan was led by Westdeutsche Landesbank (WestLB), Germany's largest state-owned bank, which has lent to October since the film company was founded. The deal was arranged by WestLB vp Lucie Guernsey. Other banks involved are Chase, Union Bank of California, Sumitomo, Banque Francais due Commerce Exterieur, Banque Paribas and Banque National de Paris.

Arranging the loan for October was Dan Lieblein, who has been promoted to chief financial officer from controller.

Six months ago, Universal Studios acquired 51% of October for \$10 million, with promises to back the company financially so it could produce and market films. Part of the agreement required Universal to guarantee half of October's financing, Schmidt said.

Under the terms of the loan, Universal is guaranteeing half the amount, with the remainder secured by October's assets and receivables, October executives said.

Because of Universal's financial standing and its ownership by Seagram Co., October was able to obtain favorable pricing on the loan -- part of October's arrangement with Universal when the purchase was made. October priced the loan at 0.75% over the standard interbank lending rate, banking executives said. For an independent film company of October's size, a more typical rate would have been 1% or 1.25% over the standard rate, the bankers noted.

In an unusual twist that gives October even more freedom than is often the case with film loans, the loan contains a clause in its covenants that gives October the power to start production on a film without arranging presales.

October's loan history is a clear sign of the company's growth since its founding in October 1994.

October's first loan, led by WestlB, was for \$2.5 million in March 1994. The next was for \$7.5 million in May 1995, and the last was a year ago for \$15 million.

October's sale to Universal raised fears that October would become simply another division of the Hollywood studio. Industry executives said that the loan is a good sign for October's future because it establishes the company's financial independence. The loan

demonstrates that "they are not being consumed by Universal," a source close to the loan said.

That's a change from some other independents who have been swallowed up by the majors. Miramax, for example, funds operations from its own profits or money funneled from its parent, the Walt Disney Co.

Similar to October, New Line has financed its operations independently, without requesting funds from parent Time Warner, by arranging a loan through Dutch bank ABN Amro.

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           (c) 2005 CSA.
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13/3,K/1 (Item 1 from file: 16)
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              Supplier Number: 132339193 (USE FORMAT 7 FOR FULLTEXT)
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Bay View Capital Corporation Announces Second Quarter Results and Earnings Restatements.

PR Newswire, pNA July 21, 2004

Language: English Record Type: Fulltext

Document Type: Newswire; Trade Word Count: 2534

Word Count:

The Company initiated a review, in the second quarter, of its policy for recording loan origination costs on auto contracts held for sale and determined that the expense related to...

...maintain additional auto contracts in its warehouse inventory and increase net interest income.

BVAC anticipates **securitizing** a **portion** of its warehoused auto contracts in an asset-backed **bond** offering in the fourth quarter of 2004 or the first quarter of 2005. Its previous...

13/3,K/2 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2005 The Gale Group. All rts. reserv.

01422462 Supplier Number: 24084181 (USE FORMAT 7 OR 9 FOR FULLTEXT) October secures \$100 mil, 4-year operating loan
(October Films lined up \$100 mil in financing with its first new loan since becoming part of Universal Studios) Hollywood Reporter, v CCCL, n 2, p 3+ November 11, 1997
DOCUMENT TYPE: Journal ISSN: 0018-3660 (United States)
LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 506

(USE FORMAT 7 OR 9 FOR FULLTEXT)
(October Films lined up \$100 mil in financing with its first new loan since becoming part of Universal Studios)

ABSTRACT:

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...million, with promises to back the company financially so it could produce and market films. Part of the agreement required Universal to guarantee half of October's financing, Schmidt said.

Under the terms of the loan, Universal is guaranteeing...

(Item 1 from file: 20) 13/3, K/3DIALOG(R)File 20:Dialog Global Reporter (c) 2005 Dialog. All rts. reserv.

04742526 (USE FORMAT 7 OR 9 FOR FULLTEXT) Payforview.com Purchases Assets From Bacchus Entertainment; Appoints Bacchus CEO and President, Penny Green, as VP, Programming and Production **BUSINESS WIRE**

March 24, 1999

JOURNAL CODE: WBWE LANGUAGE: English WORD COUNT: 1040 RECORD TYPE: FULLTEXT

... together with a 30 percent interest in an established Canadian production company.

Bacchus has arranged financing on the two feature films through presales, broadcast agreements, distribution agreements, deferrals, and insurance bonds. As part of this purchase, Payforview has acquired the rights to produce "The Quest for Shadow Island...

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(c) 2005 Dialog
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Financing Film Productions: Collateral and Risk: Financing
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pictures is not as risky as it is often presumed to be. Certain precautions are delineated by Philip J. Grosz, who says the risks are manageable and that the results can be profitable.

American Banker - August 3, 1984, Friday; Pg. 4

WORD COUNT: 1,665

BYLINE:

By PHILIP J. GROSZ; Phillip J. Grosz is a partner in the Los Angeles law firm of Loeb and Loeb, which has worked closely with many banks that finance motion picture production.

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TEXT:

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- ... have this luxury in any case.) Obviously, a bank that has had no experience in **financing motion pictures** might be uncomfortable or uncertain in evaluating the various elements in a movie package. It...
- ... for payment only when the film is completed and delivered in accordance with the presale **contract**. Completion **bonds** are available from established, reputable companaer to assure completion and delivery. They are used in...

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In summary, lending money to finance the production of theatrical motion pictures is not necessarily the high-risk business it may appear to be. If a bank...

16/3,K/2 (Item 1 from file: 471)
DIALOG(R)File 471:New York Times Fulltext
(c) 2005 The New York Times. All rts. reserv.

02462358 NYT Sequence Number: 435970920729 (USE FORMAT 7 FOR FULLTEXT) Amy Fisher Freed on Bail; Judge Imposes Restrictions
SELWYN RAAB
New York Times, Late Edition - Final ED, COL 1, P 5
Wednesday July 29 1992
DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext
SECTION HEADING: SECTB
Word Count: 732

... head.

Ms. Fisher's lawyer, Eric Naiburg, had searched unsuccessfully for a movie or television contract to help raise the \$2 million bond.

Should she be convicted, Ms. Fisher would be denied all profits from books or movies...

...States Supreme Court last December, but it is unclear whether it would prohibit defendants from **raising** bail **money** from **movies** or television contracts.

Ms. Fisher's case has drawn widespread attention as a lurid tale...

16/3,K/3 (Item 2 from file: 471)
DIALOG(R)File 471:New York Times Fulltext
(c) 2005 The New York Times. All rts. reserv.

02272370 NYT Sequence Number: 287229910811 (USE FORMAT 7 FOR FULLTEXT) FILM; My Name Is Bond. Completion Bond.
MICHAEL ANGELI;
New York Times, Late Edition - Final ED, COL 1, P 11
Sunday August 11 1991
DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext SECTION HEADING: SECT2
Word Count: 2661

... s, major studios produced and financed most Hollywood movies. But independent producers needed banks to finance their films, and the banks, being lenders rather than investors, required collateral.

Enter the completion bond company...

...percent premium and pays any additional expenses involved in completing the film.)

To producers, the **bond** company can represent anything from a **contract** -wielding savior to the second half of the good cop-bad cop hyphenate. To directors...

16/3,K/4 (Item 3 from file: 471)
DIALOG(R)File 471:New York Times Fulltext
(c) 2005 The New York Times. All rts. reserv.

00830605 NYT Sequence Number: 226039840925 (USE FORMAT 7 FOR FULLTEXT) A CHANGING CAST AMONG MOVIE STUDIO CHIEFS
ALJEAN HARMETZ
New York Times, Late City Final Edition ED, COL 1, P 15
Tuesday September 25 1984
DOCUMENT TYPE: Newspaper LANGUAGE: English RECORD TYPE: Fulltext
SECTION HEADING: SECTC
Word Count: 1331

did last year with "M*A*S*H," than from all but the biggest blockbuster movies. And the financing of movies is a tangle of money raised from tax shelters, pay-cable, and public stock offerings...

...the money.
Frank Price became known as the \$10 million man when he signed a contract at Columbia that guaranteed him that much money in salary, stock options and bonuses over a four-year period...

16/3,K/5 (Item 1 from file: 492)
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2002 Phoenix Newspapers. All rts. reserv.

06179163
BURKONS VS. TICOR
Arizona Business Gazette (AB) - FRIDAY June 28, 1991
Edition: WEEKLY Section: Law Page: 20
Word Count: 7,374

... based on Burkons' view that the agreements with Pyramid only allowed subordination to a construction loan. By recording the documents as it did, Burkons contends, Ticor effectively subordinated his lien to a loan... the surrounding circumstances to determine the extent of the integration and the interpretation of the agreement. Darner Motor Sales v. Universal Underwriters , 140 Ariz. 383, 393, 682 P.2d 388, 398 (1984) (citing 3 A. CORBIN, supra...

16/3,K/6 (Item 2 from file: 492)
DIALOG(R)File 492:Arizona Repub/Phoenix Gaz
(c) 2002 Phoenix Newspapers. All rts. reserv.

04541092
RATE PANEL REJECTS USING FINES FOR FILMS
ARIZONA REPUBLIC (AR) - THURSDAY May 26, 1988
By: Frank Turco , The Arizona Republic

Edition: State Section: Business Page: C1 Word Count: 437

TEXT:

... state Corporation Commission on Wednesday rejected a plan to use money from administrative penalties to **finance** a series of educational **films** on investment fraud.

Instead, the regulatory panel said it will insist that the \$550,000...

"It (financing the films) may be legal, but I don't think it's something that the Legislature would...

... agreed to finance and star in several public-service announcements for television. Both made the **agreements** to settle commission claims that they violated **securities** regulations.

The latest **agreement**, negotiated by the commission's **securities** division, involved First Affiliated Securities Inc. of San Diego and James S. Cole, who managed...

 \dots 000 and Cole agreed to pay \$300,000 to settle securities charges claims against them.

Securities Director Matthew Zale said the **agreement**, which called for the production of five more fraud films, was approved by the state...

16/3,K/7 (Item 1 from file: 631) DIALOG(R)File 631:Boston Globe (c) 2005 Boston Globe. All rts. reserv.

06621058
LANDLORD BROWN AND FDIC SETTLE BNE LOANS
Boston Globe (BG) - THURSDAY, April 30, 1992
By: Jerry Ackerman, Globe Staff
Edition: THIRD Section: BUSINESS Page: 47
Word Count: 535

... and that \$1 million in payments had been withheld on the loan that went to **underwrite** high-risk second mortgages.

Monday's **agreement** also covered a portion of that \$10 million loan, made to the Mortgage Corp. of...

... second mortgage Brown took out on three of his properties in the late 1980s to **finance** production of two **motion pictures**, "All's Fair" and "American Built: Race for Glory." Both reportedly were box-office failures

16/3,K/8 (Item 2 from file: 631) DIALOG(R)File 631:Boston Globe (c) 2005 Boston Globe. All rts. reserv.

03194386
IT'S N.E. BUSINESS POP-QUIZ TIME AGAIN
BOSTON GLOBE (BG) - TUESDAY December 31, 1985
Edition: THIRD Section: BUSINESS Page: 25
Word Count: 844

... shipyard this year announced it was going out of business. Another won several big Navy contracts , guaranteeing plenty of work in coming years. Can you name them? (2 points).

- After fighting...
- ... East Boston? (1 point).
- 9. Which major brokerage firm set up a limited partnership to **finance** Walt Disney **movies** and then saw this seemingly apple-pie venture attacked as dishonest and unethical by the...

(Item 3 from file: 631) 16/3, K/9DIALOG(R)File 631:Boston Globe (c) 2005 Boston Globe. All rts. reserv.

03142838 HOLLYWOOD HITS THE ROAD MORE AND MORE, FILMS ARE MADE ELSEWHERE BOSTON GLOBE (BG) - SUNDAY May 12, 1985 By: Michael Blowen, Globe Staff Edition: THIRD Section: ARTS AND FILM Page: A1 Word Count: 1,750

... get money out of the country, you can get yourself a very lucrative deal."

The financing of movies is a key to Hollywood's decline. Since many Hollywood films are financed independently, the...

... agreement stating they will distribute the film. The producer is then free to use this "guaranteed distribution agreement" to negotiate with banks and investors for the production capital. The producer can sometimes sell...

16/3,K/10 (Item 1 from file: 638) DIALOG(R)File 638:Newsday/New York Newsday (c) 2005 Newsday Inc. All rts. reserv.

Between a Rock... and a Bad Investment Sheldon Lippman is one of 137,000 investors who charge Prudential-Bache misled them. SIDEBARS: 1) Limited Partnerships. The Battle Against Prudential. 2) Investor Rule No. 1: Check out the Broker (See end of text).

Newsday (ND) - Sunday August 22, 1993

By: H.J. Cummins. STAFF WRITER Edition: NASSAU AND SUFFOLK Section: BUSINESS Page: 80

Word Count: 2,933

... estate developments, oil and gas production, and large-equipment leasing, including airplanes - but some even finance feature movies. Brokers sell "units" to individual investors, who are called "limited partners," then pool all the...

... its limited partnerships as safe and steady investments. But the partnerships' prospectuses, the fine-print contract sent to investors and the Securities and Exchange Commission, paints a different picture.

Sales Materials {INCHES}Low risk {INCHES}

Prospectus

{INCHES...

(Item 1 from file: 640) DIALOG(R) File 640: San Francisco Chronicle (c) 2005 Chronicle Publ. Co. All rts. reserv.

05542537 'GHOST' SCARES AWAY THE SUMMER MOVIE COMPETITION SAN FRANCISCO CHRONICLE (SF) - SATURDAY September 1, 1990 By: Associated Press Edition: FINAL Section: DAILY DATEBOOK Page: C6 Word Count: 631

the film's smashing showing will prove to Hollywood deal makers that \$12 million acting contracts -- the going rate for Schwarzenegger -- don't necessarily guarantee success.

Indeed, in a season loaded with several overblown sequels and richly

budgeted action films...

DESCRIPTORS: MOVIES; FINANCE; US; GHOST (MOVIE)

16/3,K/12 (Item 1 from file: 702)
DIALOG(R)File 702:Miami Herald
(c) 2005 The Miami Herald Publishing Co. All rts. reserv.

07645535
NATIONAL KODAK AGREES TO PAY \$8M FINE FOR POLLUTING
Miami Herald (MH) - SAT October 8, 1994
By: From Herald Staff and Wire Reports
Edition: FINAL Section: BUSINESS Page: 3C
Word Count: 802

... available in arbitration cases under New York law. And it's standard practice in the **securities** industry to require investors to sign **contracts** requiring arbitration to settle disputes.

COX ENTERPRISES PICKS PRESIDENT

David E. Easterly, president of Cox...

... be a subsidiary of Disney, just as Miramax, which Disney acquired last year. It will **finance** the production of French **films**, dub some into English and release classic French films in the United States.

THE MONEY...

16/3,K/13 (Item 1 from file: 706)
DIALOG(R)File 706:(New Orleans)Times Picayune
(c) 2005 Times Picayune. All rts. reserv.

07171106
'WHOLE LIFE' INSURANCE POLICIES FALL FLAT
New Orleans Times Picayune (NO) - SUNDAY, June 20, 1993
By: MILES BENSON Newhouse News Service
Edition: THIRD Section: MONEY Page: F1
Word Count: 1,374

 \dots said, the insurance company began withdrawing money from his cash value account to pay premiums, **recording** the transaction as a policy **loan**, and charging Dampier 8 percent interest on the "loan."

*** Insurers were protected ***

When Dampier protested...

... Company of America told him that his expectation of a paid-off policy was "non- contractual " and not guaranteed . "This is because these plans consider dividend credits which are subject to change based on...

16/3,K/14 (Item 1 from file: 716)
DIALOG(R)File 716:Daily News Of L.A.
(c) 2005 Daily News of Los Angeles. All rts. reserv.

05560109
MERGER MAY HAVE STAR QUALITY
Daily News of Los Angeles (CA) - November 5, 1990
By: John Frook Daily News Staff Writer
Edition: Valley Section: BUSINESS Page: B5
Word Count: 595

... the transaction. In order to move ahead, the companies would need to announce a definitive **agreement** and file for approval with the **Securities** and Exchange Commission.

Goldwyn navigated a market that choked many small Hollywood companies. Just three years ago, most independents were financing record

numbers of films by pre-selling distribution rights.

Goldwyn, meanwhile, released art-house movies, stepped tentatively into television...

16/3,K/15 (Item 1 from file: 719)
DIALOG(R)File 719:(Albany) The Times Union
(c) 2005 Times Union. All rts. reserv.

08119103 AN ARROGANT IBM DEAL TIMES UNION (AL) - Saturday, April 29, 1995 Edition: THREE STAR Section: MAIN Page: A6 Word Count: 651

...building materials. The savings on this item alone could be \$6 million.

In addition, IDA **financing** entails exemptions from mortgage **recording** taxes and, perhaps, the bulk of local property taxes.

In addition, the state-IBM accord...

... the contract something this newspaper has said in the past should be in all such contracts , namely, a guarantee that if the beneficiaries of favorable tax treatment don't keep their end of the...

16/3,K/16 (Item 2 from file: 719)
DIALOG(R)File 719:(Albany) The Times Union
(c) 2005 Times Union. All rts. reserv.

05026269

NIMO SHUTS DOWN REACTOR AFTER LEAKING WATER FOUND NLRB BACKS R.E. DIETZ CO. KODAK TO SELL NEW DISPOSABLE 1ST EMPIRE DECLARES EARNINGS MGM SUES QINTEX UNIT CAMPEAU ASSURES SUPPLIES

TIMES UNION (AL) - THURSDAY October 19, 1989 Edition: Three Star Section: Business Page: B17 Word Count: 624

... 20 million in damages. MGM-UA claims Qintex agreed in April 1988 to a co-financing venture involving American network television programming. The contract is guaranteed by Qintex's parent, Qintex Australia Ltd., the complaint stated.

CINCINNATI - Campeau Corp., fighting its...

16/3,K/17 (Item 1 from file: 743)
DIALOG(R)File 743:(New Jersey)The Record
(c) 2005 No.Jersey Media G Inc. All rts. reserv.

07551115
MILKEN'S DEAL TOO SWEET FOR SOME
Record (Northern New Jersey) (RE) - SUNDAY, February 20, 1994
By: Los Angeles Times News Service
Edition: All Editions Section: BUSINESS Page: b04
Word Count: 356

TEXT:

... state senators, the University of California Board of Regents has asked for reexamination of a contract allowing fallen junk-bond king Michael Milken to keep 95 percent of the profits from sales of his videotaped...

DESCRIPTORS: FINANCE; EDUCATION; RECORDING; MONEY; CONTRACT

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? show files;ds
File 350:Derwent WPIX 1963-2005/UD,UM &UP=200568 (c) 2005 Thomson Derwent
File 344: Chinese Patents Abs Aug 1985-2005/May
           (c) 2005 European Patent Office
File 347: JAPIO Nov 1976-2005/Jun(Updated 051004)
(c) 2005 JPO & JAPIO
File 371:French Patents 1961-2002/BOPI 200209
        (c) 2002 INPI. All rts
2:INSPEC 1898-2005/oct w3
                              All rts. reserv.
File
           (c) 2005 Institution of Electrical Engineers
File 35:Dissertation Abs Online 1861-2005/Sep
           (c) 2005 ProQuest Info&Learning
File 65:Inside Conferences 1993-2005/Oct w4
(c) 2005 BLDSC all rts. reserv.
File 99:Wilson Appl. Sci & Tech Abs 1983-2005/Sep
(c) 2005 The HW Wilson Co.
File 256:TecInfoSource 82-2005/Jan
(c) 2005 Info.Sources Inc
File 474:New York Times Abs 1969-2005/Oct 24
(c) 2005 The New York Times
File 475:Wall Street Journal Abs 1973-2005/Oct 21
(c) 2005 The New York Times
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
           (c) 2002 The Gale Group
Set
          Items
                    Description
                (FINANCE OR FINANCING OR LOAN OR LOANS OR (RAISING OR GENE-RAT?)(2N)(MONEY OR CASH OR INVESTOR? ?))(5N)((ENTERTAINMENT OR MUSICAL)()PRODUCTIONS OR MOVIES OR FILMS OR RECORDINGS OR AL-
S1
                BUMS OR RECORDING OR MOTION()PICTURES OR (TV OR TELEVISION OR
                CABLE)()(PRO
                    (ENTERTAINMENT OR MUSIC OR RECORD OR FILM OR MOVIE OR RECO-
S2
                RD OR TV OR TELEVISION OR CABLE OR MEDIA) (1W) (COMPANIES OR BU-
                SINESSES OR ENTITIES OR ORGANI?ATIONS OR CORPORATIONS)
                    $2(8N)(CONTRACT OR CONTRACTS OR CONTRACTUAL OR AGREEMENT OR
S3
                 AGREEMENTS)
                    $3(8N)(FINANCIAL OR BANK OR FINANCING OR INVESTOR? ? OR IN-
S4
                VESTMENT OR FINANCIER? ?)
(SECURITIZ? OR SECURITIES OR BOND OR BONDS OR
S5
                 GUARANTEE? OR GUARANTY? OR UNDERWRIT?)(8N)(CONTRACT OR CONTR-
                ACTS OR CONTRACTUAL OR AGREEMENT OR AGREEMENTS)
                   S1 AND S4 AND S5
S1 AND S5
S6
S7
              0
S8
                    S1(20N)S5
                    S5(2N)(PART OR SEGMENT OR PORTION? ? OR APPORTION? ? OR HA-
59
             68
                LF OR FRACTION?)
                    S8 AND S9
S10
              0
                    S1 AND S9
s11
S12
              0
                    S10 OR S11
                    S3 OR S5 OR S6:S9
s13
           7142
$14
            153
                    S13 NOT S5
                    $14 AND IC=G06F
$14 FROM 350,344,347,371
S15
              1
               1
s16
S17
            152
                    S14 NOT S16
                    S1/TI AND S17
S18
              0
            109
s19
                    S17 NOT PY>2000
$20
?
            105
                    RD (unique items)
```

? t20/6/a11

20/6/1 (Item 1 from file: 2) 07799945 Title: Web radio wake-up call Publication Date: Dec. 2000 Copyright 2001, IEE

20/6/2 (Item 2 from file: 2)
04424829 INSPEC Abstract Number: B89050904, C89050328
Title: Broadcasting data at low cost: X.PRESS Information Services
Publication Date: May 1989

20/6/3 (Item 1 from file: 35)
01274815 ORDER NO: AAD93-05239
THE NORTH AMERICAN MARKET FOR CHINESE TELEVISION PROGRAMS: A POLITICAL AND ECONOMIC ANALYSIS
Year: 1992

20/6/4 (Item 1 from file: 99) 1416782 H.W. WILSON RECORD NUMBER: BAST96047698 New directions in service delivery 19960700

20/6/5 (Item 1 from file: 256) 00153992 DOCUMENT TYPE: Review

PRODUCT NAMES: AACS (Advanced Access Content System) (813846)

TITLE: Copyright scheme may fuel high-definition shift Jul 19, 2004

REVISION DATE: 20050600

20/6/6 (Item 2 from file: 256) 00136785 DOCUMENT TYPE: Review

PRODUCT NAMES: ISP (Internet Service Providers) (837458); Cable Modems (840378)

TITLE: Ditch Your Dial-Up Feb 2002
REVISION DATE: 20031030

20/6/7 (Item 3 from file: 256) 00127721 DOCUMENT TYPE: Review

PRODUCT NAMES: Music (830917); MP3 (839914)

TITLE: Getting Creative Jan 1, 2001 REVISION DATE: 20020630

20/6/8 (Item 4 from file: 256) 00127266 DOCUMENT TYPE: Review

PRODUCT NAMES: Company--About.com Inc (864714); Company--PRIMEDIA Inc (872946)

TITLE: About.com Acquired by Primedia: Sin or Synergy? Dec 2000

REVISION DATE: 20020730

20/6/9 (Item 5 from file: 256) 00126224 DOCUMENT TYPE: Review PRODUCT NAMES: Company--Flycode Inc (872814)

TITLE: Peer Profiteer: Legal battles have already dragged... Oct 10, 2000

REVISION DATE: 20020730

20/6/10 (Item 1 from file: 474) 07814734 NYT Sequence Number: 628549000611
WHERE TELEVISION SPONSORS THE FILM INDUSTRY Sunday June 11 2000

20/6/11 (Item 2 from file: 474) 07812652 NYT Sequence Number: 686050000611 RECORD LABELS ARE HEARING AN ANGRY SONG Sunday June 11 2000

(Item 3 from file: 474) 20/6/12 07779195 NYT Sequence Number: 205389000511 5 MUSIC COMPANIES SETTLE FEDERAL CASE ON CD PRICE-FIXING Thursday May 11 2000

(Item 4 from file: 474) NYT Sequence Number: 959758980515 20/6/13 07603053 BANKRUPTCIES BY MUSICIANS INSPIRE A BILL Friday May 15 1998

20/6/14 07553135 (Item 5 from file: 474) NYT Sequence Number: 701424971020 UPDATES/MEDIA AND TECHNOLOGY: BRITISH CABLE COMPANIES REACH DEAL WITH WARNER ON RIGHTS TO MOVIES Monday October 20 1997

20/6/15 (Item 6 from file: 474)
NYT Sequence Number: 575755961208 07486944 BRASH HIP-HOP ENTREPRENEURS Sunday December 8 1996

(Item 7 from file: 474)
NYT Sequence Number: 430196960316 20/6/16 07417151 AGREEMENT REACHED IN CABLE TV DEAL Saturday March 16 1996

20/6/17 (Item 8 from file: 474) 07052184 NYT Sequence Number: 085090950427 MCA-DREAMWORKS TALKS SAID TO BE AT A CRITICAL STAGE Thursday April 27 1995

(Item 9 from file: 474) 20/6/18 NYT Sequence Number: 095079950929 07019378 HOME VIDEO Friday September 29 1995

20/6/19 (Item 10 from file: 474)
06824555 NYT Sequence Number: 026174940109
MUNICIPALITIES SEEK CABLE IMPROVEMENT
Sunday January 9 1994

(Item 11 from file: 474) NYT Sequence Number: 047244930715 06571774 ABC AGREES TO A CABLE DEAL, BREAKING NETWORKS' RANKS Thursday July 15 1993

20/6/21 (Item 12 from file: 474) 06305384 NYT Sequence Number: 025658920927 CABLE TV Sunday September 27 1992

20/6/22 (Item 13 from file: 474)
05811905 NYT Sequence Number: 095135900912
SOME UNCERTAINTIES REMAIN IN CABLE REGULATION BILLS
Wednesday September 12 1990

20/6/23 (Item 14 from file: 474)
05584138 NYT Sequence Number: 078673890727
FOR DIGITAL AUDIO TAPE, THE PROFITS WILL BE IN YEN
Thursday July 27 1989

20/6/24 (Item 15 from file: 474)
05539314 NYT Sequence Number: 187848890528
HOWARD: BUSINESS IDEAS ENLISTED TO HELP NONPROFIT IDEALS
Sunday May 28 1989

20/6/25 (Item 16 from file: 474) 05048016 NYT Sequence Number: 090557870710 DIRECTORS GUILD IN PACT WITH 'RAMBO' PRODUCER Friday July 10 1987

20/6/26 (Item 17 from file: 474) 04801910 NYT Sequence Number: 211099860715 MINORITIES SEEK CABLE TV HEARING Tuesday July 15 1986

20/6/27 (Item 18 from file: 474)
04537921 NYT Sequence Number: 995827850917
(Coca-Cola Company reaches definitive agreements to acquire television production companies Embassy Communications and Tandem Productions for \$485 million (S))
Tuesday June 18 1985

20/6/28 (Item 19 from file: 474)
04270195 NYT Sequence Number: 000000840818
(Northern Westchester County, NY, towns are unable to contract for cable TV service, companies citing high cost of laying cable between widely-spaced homes in less populated districts; Lewisboro advertises for bids (S))
Sunday January 15 1984

20/6/29 (Item 20 from file: 474)
01280311 NYT Sequence Number: 098747830701
(New York City Board of Estimate approves franchise agreement for six cable television companies to bring service to Brooklyn, Queens, Bronx and Staten Island. No significant changes are made from terms that were reached a week ago (M).)
Friday July 1 1983

20/6/30 (Item 21 from file: 474)
01232962 NYT Sequence Number: 051398830526
(NYC Mayor Koch criticizes cable television bill pending before Congress,
House subcommittee hearing. Says impact of legislation deregulating cable
television will deny localities of right to determine rate increases for
cable television and give cable companies automatic renewal of their
contracts. Says cable companies are mounting 'guerrilla operation'

to win approval of bill. Is also testifying on behalf of US Conference of Mayors (M).)
Thursday May 26 1983

20/6/31 (Item 22 from file: 474)
01215948 NYT Sequence Number: 034384830622
(New York City Board of Estimate and six cable television companies reach tentative agreement on contracts to bring cable television to Bronx, Brooklyn, Queens and Staten Island. Under agreement, cable operators won promise that they would be treated equally with statellite communications project called Teleport. Cable operators had charged that Teleport was unfair competition, and two of six companies--American Cable Television of Queens and Warner Amex Cable Communications--had threatened to drop out of talks (M).)
Wednesday June 22 1983

20/6/32 (Item 23 from file: 474)
01047262 NYT Sequence Number: 085203801022
(Issue and Debate column examines whether FCC deregulation of television will benefit viewers. Proponents claim in past few years of deregulation of cable television, several new cable networks have been started, providing alternatives for viewers. Note community-oriented programming will continue to be provided by cable networks in absence of FCC rule because cities require such programming in their franchise agreements with cable companies. Three broadcasting networks, which oppose deregulation, call FCC's actions subsidies of cable television which threaten continued vitality of broadcast television. Hold cable and other new technologies are not likely to create new forms of programming but will charge for same type of programming that can be seen for free now from conventional networks (L).)

20/6/33 (Item 24 from file: 474)
01039994 NYT Sequence Number: 077935801121
(Thirty-one state attorneys general file amicus briefs in support of Justice Dept's antitrust suit against Columbia Pictures Industries, MCA Inc, Paramount Pictures Corp, 20th Century Film Corp and Getty Oil Co over their proposed joint-venture pay cable television network. Suit charges firms with proposing restraint of free trade because of agreement among four film companies not to distribute their films to other pay cable networks for nine months after they are made available to Premiere, the joint-venture network (S).)
Friday November 21 1980

20/6/34 (Item 25 from file: 474)
00971325 NYT Sequence Number: 089161790222
(GE and Cox Broadcasting Corp sign definitive agreement merging Cox with GE's broadcasting and cable television businesses. Agreement calls for tax-free exchange of 1.3 Shares of GE common stock for each share of Cox common stock. New stipulation that would give Cox stockholders between \$65 and \$72 worth of GE common stock was added to final agreement. New figure applies only if transaction is closed prior to Sept 30, after this date, Cox stockholders would receive between \$68 and \$75 in GE stock for each share of Cox stock (S).)
Thursday February 22 1979

20/6/35 (Item 26 from file: 474)
00838317 NYT Sequence Number: 024069780718
(150 off-duty police officers demonstrate in front of Gov Carey's office,
56th St and 5th Av, and Daily News Bldg, as talks continue. Illus. PBA
abandons plans for ticket blitz for minor traffic infractions, fearing it
would alienate public support (M).)
Tuesday July 18 1978

20/6/36 (Item 27 from file: 474) 00838054 NYT Sequence Number: 023806780719

(Protesting off-duty policemen block delivery of early edition of July 19 Daily News for nearly 1 hr, giving way only after repeated appeals from PBA pres Samuel DeMilla and Chief William J Devine. PBA had selected News as protest site, according to union trustee Jerry Lange, because 'we feel their anticop'. News pres and publisher W H James issues statement that paper, since its founding, has been champion of NYC Police Dept. Illus (M).)
Wednesday July 19 1978

20/6/37 (Item 1 from file: 475)
08050821 NYT Sequence Number: 000000000214
TV MAKERS, CABLE FIRMS TRY TO REACH AGREEMENT ON METHODS FOR DIGITAL LINKS Monday February 14 2000

20/6/38 (Item 2 from file: 475) 08028889 NYT Sequence Number: 000000990721 MUSIC: TEENAGE BAND TRIES TO ROCK CHINA Wednesday July 21 1999

20/6/39 (Item 3 from file: 475)
08016956 NYT Sequence Number: 000000990402
USA NETWORKS NEARS AGREEMENT TO ACQUIRE SMALL FILM COMPANIES
Friday April 2 1999

20/6/40 (Item 4 from file: 475)
08000549 NYT Sequence Number: 000000981104
PACT ON DIGITAL TV AGREED BY SET MAKERS AND CABLE COMPANIES
Wednesday November 4 1998

20/6/41 (Item 5 from file: 475)
07252876 NYT Sequence Number: 000000960126
FCC'S 'SOCIAL CONTRACT ' FOR CABLE COMPANIES DRAWS IRE
Monday January 29 1996

20/6/42 (Item 6 from file: 475) 07031771 SOFTWARE COMPANIES, ENTERTAINMENT FIRMS WELCOME AGREEMENT Monday February 27 1995

20/6/43 (Item 7 from file: 475) 07026778 EXECUTIVE REPRISE Monday March 13 1995

20/6/44 (Item 8 from file: 475) 07019582 ERASABLE CD FORMAT SETTLED BY 10 BIG FIRMS Tuesday May 2 1995

20/6/45 (Item 9 from file: 475) 06772468 AMERICAN GREETINGS PLANS CARDS VIA HOME COMPUTER Friday June 24 1994

20/6/46 (Item 10 from file: 475) 06532197 GENERAL INSTRUMENT ACCORD Wednesday August 4 1993

20/6/47 (Item 11 from file: 475) 06278731

11:28 AM

EXPORTERS' PANEL BACKS FREE TRADE PACT, BUT FAULTS IT ON OIL AND ENTERTAINMENT Thursday September 17 1992

20/6/48 (Item 12 from file: 475) 05512299 1989 Wednesday July 12 1989

20/6/49 (Item 13 from file: 475)
05003348
COMB SIGNS PACTS WITH CABLE FIRMS TO CARRY ITS HOME-SHOPPING SERVICE Wednesday July 1 1987

20/6/50 (Item 14 from file: 475) 04757301 CABLE TV SYSTEMS, STATIONS GET PACT ON BROADCAST RULE Monday March 3 1986

20/6/51 (Item 15 from file: 475)
01176904 NYT Sequence Number: 000554830720
(6 cable companies sign contracts for franchises in 4 of New York
City's 5 boroughs in nation's largest and most costly cable-TV
franchising transaction to date (M))
Wednesday July 20 1983

20/6/52 (Item 16 from file: 475)
01176570 NYT Sequence Number: 000220830623
(Federal District Judge Robert W Warren, Milwaukee, Wisconsin, rules that it is illegal for group of movie -theater companies to allocate feature films among themselves. Bars similar agreements elsewhere in US by companies involved, which are United Artists Theater Circuit Inc, Kohlberg Theaters Inc, Marcus Theater Corp and Capitol Service Inc (S).)
Thursday June 23 1983

20/6/53 (Item 1 from file: 583)
09304702
Ociosas, inversiones por mil mdd en television restringida
MEXICO: IDLE CABLE FUNDS VALUED AT US\$ 1,000MN
08 Jun 2000

20/6/54 (Item 2 from file: 583)
09284046
Cable Execs want TV rules changed
US: CABLE TV HEADS WANT RULES RE-EXAMINED
09 May 2000

20/6/55 (Item 3 from file: 583)
09239852
TV, cable firms try to reach pact on digitallinks
US: CALL FOR AGREEMENT ON DIGITAL LINKS
14 Feb 2000

20/6/56 (Item 4 from file: 583)
09224339
TV rivals jostle for soccer club stakes
UK: TV COMPANIES COURTING SOCCER CLUB FOR SHARES
14 Jan 2000

20/6/57 (Item 5 from file: 583) 09222530 Business notes: Computer firm Optimus/ POLAND: OPTIMUS SEEKS PARTNER FOR VENTURE . 20 Dec 1999/09 Jan2000

20/6/58 (Item 6 from file: 583) 09191952

More Net Surfers Opt For High-Speed Cable TVHookups JAPAN: 3.6% INCREASE IN NET CABLE TV SERVICES 30 Aug 1999

20/6/59 (Item 7 from file: 583) 09191740

11 companies vie to be fourth cellular provider ISRAEL: BIDS IN FOR FOURTH CELLULAR PROVIDER 03 Sep 1999

20/6/60 (Item 8 from file: 583)
09188961
Fun Radio veut devenir un distributeur/
FRANCE: FUN RADIO PRESENTS ON-LINE MUSIC SITE
01 Sep 1999

20/6/61 (Item 9 from file: 583)
09150278
P&G may switch media buyer in China
CHINA: P&G INVITES BID FOR ADVERTISING BUSINESS
27 Aug 1999

20/6/62 (Item 10 from file: 583)
09142576
PCC names starting date for HK4 13bn Cyberport project
HONG KONG: PCC STARTS CONSTRUCTION WORK IN SEPT
10 Aug 1999

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09023486
IBM to test Internet digital music delivery
US: IBM TO TEST INTERNET MUSIC DELIVERY SCHEME
26 Nov 1998

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06669119
ITC faces High Court action on pay TV ruling
UK: PAY TV GROUPS TAKE LEGAL ACTION AGAINST ITC
10 Aug 1998

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06456625
BSkyB set to forge movie deal
UK: PAY-PER-VIEW MOVIE DEAL COULD BE SIGNED
12 Apr 1997

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06409933
Antena 3 TV, Canal+ y TV3 explotaran conjuntamente los derechos del \
SPAIN: FOOTBALL RIGHTS TO BE SHARED
26 Dec 1996

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KPN in de slag met Nethold om digitale tv NETHERLANDS: KPN TO OFFER DIGITAL TV 15 May 1996

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06267315
FINANCE & BUSINESS: US majors link with one Russian distributor RUSSIA: US FILM COMPANIES IN DISTRIBUTION DEAL Jan 1996

20/6/70 (Item 18 from file: 583) 06266705 TV digitale payante en Flandre

TV digitale payante en Flandre
BELGIUM: MULTICHOICE TO LAUNCH TV SERVICE
20 Feb 1996

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Industrie eens over standaard voor videodisk WORLD: AGREEMENT ON DIGITAL VIDEODISC STANDARD 09 Dec 1995

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06237255 Stream in gol con la tv via cavo ITALY: STREAM TO OFFERS SERVICES BY END-1996 01 Dec 1995

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06179297
Go ahead for MTV in legal wrangle
UK: MTV TO CHALLENGE RECORD COMPANIES
18 Jul 1995

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06170867
MTV bid to break pop video pact
WORLD: MTV BIDS TO END MUSIC COMPANY PACT
28 Jun 1995

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06165429
BSkyB cable deals to go before OFT
UK: OFT REVIEWS CABLE CONTRACT WITH BSKYB
15 Jun 1995

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06159668
ITV and C4 join cable campaign
UK: BSKYB CRITICISED BY RIVALS
02 Jun 1995

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06159076
Se vuoi il passaggio paga il pedaggio
ITALY: RECORD INDUSTRY REDISCOVERS RADIO
May 1995

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06157410
BSkyB faces fair trading investigation
UK: BSKYB FACES ANTI-COMPETITION CLAIMS
30 May 1995

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06145969
Star TV is trying to acquire Taiwan cable TV shares
TAIWAN: STAR TV TO INVEST IN ROC CABLE TV
27 April 1995

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TELE DANMARK MA AGERE TV-SELSKAB
DENMARK:POLITICAL DEAL IN TELECOMS OPERATIONS
22 Mar 1995

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06103147
US Regulators May Block TCI From QVC Deal
US: QVC TAKEOVER COMES UNSTUCK
20 Jan 1995

20/6/82 (Item 30 from file: 583)
06099166
the rights dilemna-who pays?
UK: DEBATE ON ROYALTIES FOR MULTIMEDIA
26 Nov 1994

20/6/83 (Item 31 from file: 583)
06078220
Blow for BT as ban stays
UK: BT'S TV BAN REMAINS IN PLACE
21 Nov 1994

20/6/84 (Item 32 from file: 583)
05894773
Ditters in City over CD enquiry
UK: US CD ENQUIRY HITS THORN EMI
13 Oct 1993

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05881714
Cable firms in deal to hook up with BT network
UK: BT IN NEW DEAL WITH CABLE COMPANIES
26 Aug 1993

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05859404
Cable cat amongst the PCN pigeons
UK: CABLE DEMAND FOR PCN PROMPTS CRITICISM
May 1993

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05654090
Local firms take over Electric Corp. contract awarded/
ISRAEL - CABLE COMPANIES WIN CONTEST OVER CONTRACT
25 January 1993

20/6/88 (Item 36 from file: 583) 05456211

The machine that ate George Michael
UK - GEORGE MICHAEL/SONY DISPUTE COULD CHANGE FUTURE CONTRACTS
21 November 1992

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Improved package could seal ITN restructure
 UK - ITN RESTRUCTURE IS CLOSE TO DEAL
16 November 1992

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05274387
Central Licensing Deals In Spotlight
EUROPE - AUTHORS' SOCETIES TO RELEASE DEAL DETAILS
22 August 1992

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04996033
New record charts to put industry into spin
IRELAND - MUSIC CHARTS TO BECOME RETAIL-BASED AND COMPUTERISED
29 March 1992

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04876043
Can Thailand's pirates really go straight?
THAILAND - THAI PIRATES MAKE OVERTURES TO MUSIC COMPANIES
3 February 1992

20/6/93 (Item 41 from file: 583) 04284284 COMMODORE LAUNCHES CDTV EEC - COMMODORE LAUNCHES CDTV 15 May 1991

20/6/94 (Item 42 from file: 583) 04126230 CABLELINK FEES INCREASE IRELAND - CABLELINK FEES INCREASE 1 March 1991

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03778269
COMPROMISE REACHED ON CABLE TV REGULATION
US - COMPROMISE REACHED ON CABLE TV REGULATION
16 October 1990

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03570340
FIRST CD PLANT OPERATING BY CHRISTMAS 1990
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26 June 1990

20/6/97 (Item 45 from file: 583)
02462367
CABLE TV OPERATORS TO CARRY SKY
UK - CABLE TV OPERATORS TO CARRY SKY
31 January 1989

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01840204
MERCURY TO USE CABLE TV TO PROVIDE RESIDENTIAL SERVICES
UK - MERCURY TO USE CABLE TV TO PROVIDE RESIDENTIAL SERVICES

21 April 1988

20/6/99 (Item 47 from file: 583)
01776350
INDEPENDENT TV COMPANIES TO BID FOR COMMONS TV CONTRACT
UK - INDEPENDENT TV COMPANIES TO BID FOR COMMONS TV CONTRACT
27 March 1988

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01234096
IBA MAKES CONCESSIONS FOR DEAL WITH INDEPENDENTS
UK - IBA MAKES CONCESSIONS FOR DEAL WITH INDEPENDENTS
5 August 1987

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01168105
COMB COMPLETES AFFILIATION AGREEMENTS FOR CVN
US - COMB COMPLETES AFFILIATION AGREEMENTS FOR CVN
2 July 1987

20/6/102 (Item 50 from file: 583)
01110327
COMPROMISE OVER NEW MEDIA LEGISLATION
AUSTRALIA - COMPROMISE OVER NEW MEDIA LEGISLATION
4 June 1987

20/6/103 (Item 51 from file: 583) 01052634 SEIKO EPSON LAUNCHES INTO CD MARKET JAPAN - SEIKO EPSON LAUNCHES INTO CD MARKET 25 April 1987

20/6/104 (Item 52 from file: 583) 00866111 SUPER CHANNEL EQUITY DISPUTE UK - SUPER CHANNEL EQUITY DISPUTE 29 January 1987

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00592441
TWO TV COMPANIES FORM COOPERATION AGREEMENT
W GERMANY - TWO TV COMPANIES FORM COOPERATION AGREEMENT
21 October 1986
?

? t20/4/105

20/4/105 (Item 53 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)
(c) 2002 The Gale Group. All rts. reserv.

00592441

TWO TV COMPANIES FORM COOPERATION AGREEMENT
W GERMANY - TWO TV COMPANIES FORM COOPERATION AGREEMENT
Handelsblatt (HT) 21 October 1986 p6
ISSN: 0017-7296 Language: German

SAT 1 and the wholly-owned subsidiary of Rhein-Neckar-Zeitung, Heidelberger Fernsehen (HDF), have formed an agreement for coordinating usage of terrestrial TV frequencies as well as cable distribution in HDF's transmission area, and SAT 1 will provide transmission time for HDF.

1

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? show files;ds
File 348: EUROPEAN PATENTS 1978-2005/Oct w03
(c) 2005 European Patent Office
File 349: PCT FULLTEXT 1979-2005/UB=20051020, UT=20051013
            (c) 2005 WIPO/Univentio
Set
                      Description
           Items
                 (FINANCE OR FINANCING OR LOAN OR LOANS OR (RAISING OR GENERAT?)(2N)(MONEY OR CASH OR INVESTOR? ?))(5N)((ENTERTAINMENT OR MUSICAL)()PRODUCTIONS OR MOVIES OR FILMS OR RECORDINGS OR AL-
S1
                  BUMS OR RECORDING OR MOTION()PICTURES OR (TV OR TELEVISION OR
                  CABLE)()(PRO
S2
                      (ENTERTAINMENT OR MUSIC OR RECORD OR FILM OR MOVIE OR RECO-
                  RD OR TV OR TELEVISION OR CABLE OR MEDIA) (1W) (COMPANIES OR BU-
                  SINESSES OR ENTITIES OR ORGANI?ATIONS OR CORPORATIONS)
                      $2(8n)(CONTRACT OR CONTRACTS OR CONTRACTUAL OR AGREEMENT OR
S3
                   AGREEMENTS)
                      $3(8N)(FINANCIAL OR BANK OR FINANCING OR INVESTOR? ? OR IN-
54
                  VESTMENT OR FINANCIER? ?)
                      (SECURITIZ? OR SECURITIS? OR SECURITIES OR BOND OR BONDS OR
                   GUARANTEE? OR GUARANTY? OR UNDERWRIT?)(8N)(CONTRACT OR CONTR-
                  ACTS OR CONTRACTUAL OR AGREEMENT OR AGREEMENTS)
                      S1 AND S4 AND S5
S6
                      S1 AND S5
S7
                      S1(20N)S5
S8
                      S5(2N)(PART OR SEGMENT OR PORTION? ? OR APPORTION? ? OR HA-
S9
               20
                  LF OR FRACTION?)
                      S8 AND S9
S10
                      S1 AND S9
                O
S11
                      S10 OR S11
S12
                0
                      S3 OR S5 OR S6:S9
S13
            1026
                      S13 NOT S5
S14
? t14/3,k/all
14/3,K/1 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2005 WIPO/Univentio. All rts. reserv.
01067873 **Image available**
ELECTRONIC DISC JOCKEY SERVICE
SERVICE D'ANIMATION ELECTRONIQUE
Patent Applicant/Assignee:
   NOKIA CORPORATION, Keilalahdentie 4, FIN-02150 Espoo, FI, FI (Residence),
     FI (Nationality)
   NOKIA INC, 6000 Connection Drive, Irving, TX 75039, US, US (Residence), US (Nationality), (Designated only for: LC)
Inventor(s):
   KOMSI Asko, 3 Potter Park, Apt. 2, Cambridge, MA 02138, US,
Legal Representative:
WRIGHT Bradley C (agent), Banner & Witcoff, Ltd., 1001 G Street, N.W., Eleventh Floor, Washington, DC 20001-4597, US,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200398444 A1 20031127 (WO 0398444)
Application: WO 2003IB1921 20030519 (PCT/WO IB0301921)
Priority Application: US 2002382083 20020522; US 2002180204 20020627
Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
   AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
   LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PH PL PT RO RU SC SD SE
   SG SK SL TJ TM TN TR TT TZ UA UG UZ VC VN YU ZA ZM ZW
   (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE
   SI SK TR
   (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
   (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
(EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 8430
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any media format as discussed further herein. The electronic disc

Detailed Description

merchandising and so forth.

Detailed Description

jockey service 102 may have agreements with advertisers 103, media companies 104 (such as record companies), and/or other entities, for providing access to advertising content, entertainment content, and/or 14/3,K/2 (Item 2 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2005 WIPO/Univentio. All rts. reserv. 01052378 CONTRACT PRODUCTION SYSTEM SYSTEME PERMETTANT D'ELABORER UN CONTRAT Patent Applicant/Assignee: MUSILEX LIMITED, Norcott, 68 Foreland Road, Bembridge, Isle of Wight PO35 5UA, GB, GB (Residence), GB (Nationality), (For all designated states except: US) Patent Applicant/Inventor: RANN Nicholas, Norcott, 68 Foreland Road, Bembridge, Isle of Wight PO35 5UA, GB, GB (Residence), GB (Nationality), (Designated only for: US) Legal Representative: BUTLER Michael (agent), Frank B. Dehn & Co., 179 Queen Victoria Street, BUTLER Michael (agency, London EC4V 4EL, GB, Patent and Priority Information (Country, Number, Date): Patent: WO 200381490 A2 20031002 (WO 0381490) Application: WO 2003GB1303 20030320 (PCT/WO GB0301303) Designated States: (Protection type is "patent" unless otherwise stated - for applications prior to 2004) AE AG AL AM AT (utility model) AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ (utility model) CZ DE (utility model) DE DK (utility model) DK DM DZ EC EE (utility model) EE ES FI (utility model) FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NI NO NZ OM PH PL PT RO RU SC SD SE SG SK (utility model) SK SL TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT RO SE SI SK TR (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW (EA) AM AZ BY KG KZ MD RU TJ TM Publication Language: English Filing Language: English Fulltext Word Count: 13229 Fulltext Availability: Detailed Description Detailed Description system. The system is particularly concerned with contracts under which royalties are payable, such as contracts between artists and

The system is especially useful in the context of **agreements** affecting **record companies**, music publishers and similar organisations.

record companies, but is equally applicable to other contracts such as sale agreements and licensing of intellectual property rights,

The assets of record companies and music publishers are the...and recording companies tend to operate independently of each other their businesses are inextricably interwoven.

Record companies acquire rights by entering into direct **agreements** with performers and other creative personnel and by licensing rights from other **record companies**. Music publishers acquire rights by entering into direct **agreements** with songwriters and by licensing rights from other music publishers.

Ginger R. DeMille I 0 Record companies exploit...exploit a recording by incorporating extracts or "samples" of the recording into new recordings. The agreements (i.e. the written documents) by which record companies and publishers acquire and exploit rights are complex. There are two reasons for this: (i...high cost of legal advice is out of proportion to the commercial value of the contract concerned. companies and publishers must at regular intervals undertake complex royalty accounting to every third party from...example, one accounting software package has functions other than royalty accounting. This is relevant to agreements (such as licensing out to foreign record companies rights in recordings that the user owns) where the other party to the contract is... 14/3,K/3 (Item 3 from file: 349) DIALOG(R)File 349:PCT FULLTEXT (c) 2005 WIPO/Univentio. All rts. reserv. **Image available** KONINKLIJKE PHILIPS ELECTRONICS N V, Groenewoudseweg 1, NL-5621 BA Eindhoven, NL, NL (Residence), NL (Nationality), (For all designated states except: US) HEEMSKERK Jacobus P J, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL, NL (Residence), NL (Nationality), (Designated only for: US)
NIJBOER Jakob G, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL, NL
(Residence), NL (Nationality), (Designated only for: US)
TOLHUIZEN Ludovicus M G M, Prof. Holstlaan 6, NL-5656 AA Eindhoven, NL,

01033143 RECORD CARRIER SUPPORT D'ENREGISTREMENT Patent Applicant/Assignee: Patent Applicant/Inventor: NL (Residence), NL (Nationality), (Designated only for: US) Legal Representative: DEGUELLE Wilhelmus H G (agent), Internationaal Octrooibureau B.V., Prof.
Holstlaan 6, NL-5656 AA Eindhoven, NL,
Patent and Priority Information (Country, Number, Date):
Patent: WO 200363157 A1 20030731 (WO 0363157)
Application: WO 2002IB5346 20021211 (PCT/WO IB0205346)
Priority Application: EP 200275254 20020122
Designated States:

(Protoction type is "natent" upless otherwise stated a for applications (Protection type is "patent" unless otherwise stated - for applications prior to 2004) AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SC SD SE SG SK SL TJ TM TN TR TT TZ UA UG US UZ VC VN YU ZA ZM ZW (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SI SK (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW (EA) AM AZ BY KG KZ MD RU TJ TM Publication Language: English Filing Language: English Fulltext Word Count: 3593

Fulltext Availability: Detailed Description

Detailed Description
... identify itself to the application program as a secure device (e.g. as defined by agreements between content industry, the music companies, and hardware industry), and it will write on the disc in a secure way. Commonly...

14/3,K/4 (Item 4 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2005 WIPO/Univentio. All rts. reserv.

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**Image available**
SYSTEM INTEGRATION FOR LIVE-VENUE DOWNLOADABLE MUSIC
SYSTEME D'INTEGRATION POUR MUSIQUE TELECHARGEABLE D'UN CONCERT EN DIRECT
Patent Applicant/Inventor:
   WELLS Richard O, 12 Crooked Stick Lane, Brentwood, TN 37027, US, US (Residence), US (Nationality), (Designated only for: US)
Legal Representative:
BERNSTEIN Jason A (agent), Powell, Goldstein, Frazer & Murphy LLP, 16th Floor, 191 Peachtree Street, Atlanta, GA 30303-1736, US, Patent and Priority Information (Country, Number, Date):
Patent: WO 200339229 A2-A3 20030515 (WO 0339229)
Application: WO 2002US33491 20021021 (PCT/WO US02033491)
Priority Application: US 200129641 20011022 Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
   AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ
   EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI
   SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZM ZW
   (EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
    (EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English Filing Language: English
Fulltext Word Count: 3976
Fulltext Availability:
   Detailed Description
Detailed Description
        device known in the art of recording devices. The partnerships further
   extend to the business agreements, i.e., right-to-use license to record companies, publishing companies, artists, concert promoters, venue owners, sound reinforcement companies and infrastructures formed
   within the...their most memorable moments of a concert. The partnerships
   formed further extend to the business agreements i.e., right-to-use license to record companies, publishing companies, artists, concert promoters, venue owners, sound reinforcement companies and the
   infrastructure formed
14/3, K/5 (Item 5 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2005 WIPO/Univentio. All rts. reserv.
00966456
TARGETED DELIVERY OF MEDIA-PROMOTED CONTENT TO SELECTED NETWORK SERVICE
      PROVIDERS IN A CONTENT DELIVERY NETWORK
DISTRIBUTION CIBLEE DE CONTENU MULTIMEDIA A DES FOURNISSEURS DE SERVICES
      RESEAU SELECTIONNES DANS UN RESEAU DE DISTRIBUTION DE CONTENU
Patent Applicant/Assignee:
   AKAMAI TECHNOLÓGIES INC, 500 Technology Square, Cambridge, MA 02139, US,
      US (Residence), US (Nationality), (For all designated states except:
      US)
Patent Applicant/Inventor:
   LEWIN Daniel M, 37 Monument Square, Cambridge, MA 02129, US, US (Residence), US (Nationality), (Designated only for: US)
AFERGAN Michael Moise, 125 Hampshire Street, #2, Cambridge, MA 02139, US,
US (Residence), US (Nationality), (Designated only for: US)
Legal Representative:
   JUDSON David H (et al) (agent), 500 Technology Square, Cambridge, MA
      02139, US
Patent and Priority Information (Country, Number, Date):
Patent: WO 200299679 A1 20021212 (WO 0299679)
Application: WO 2002US18045 20020606 (PCT/WO US0218045)
Priority Application: US 2001296417 20010606
Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
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AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG US UZ VN YU ZA ZW ZW (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW (EA) AM AZ BY KG KZ MD RU TJ TM Publication Language: English Filing Language: English Fulltext Word Count: 8636 Fulltext Availability: Detailed Description Detailed Description ... pay for the right to offer this popular content to their subscribers. in the past, companies have also entered into agreements to provide media content to specific broadcast or cable networks, including pay-per-view arrangements. Due...

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? t15/3,k/all
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(Item 1 from file: 350) 15/3, K/1DIALOG(R)File 350:Derwent WPIX (c) 2005 Thomson Derwent. All rts. reserv. 016970524 **Image available**
WPI Acc No: 2005-294837/200530
Related WPI Acc No: 2003-449721; 2005-241121
XRPX Acc No: N05-242118 Programming content airtime booking system for e.g. retail store, has processor executing software to form series of memory locations of national and local airtime segments for programming contents
Patent Assignee: AMADIO M A (AMAD-I); GOLDRING P G (GOLD-I); LUNGHI J J (LUNG-I); WOLINSKY R I (WOLI-I) Inventor: AMADIO M A; GOLDRING P G; LUNGHI J J; WOLINSKY R I Number of Countries: 001 Number of Patents: 001 Patent Family: Patent NO Kind Date Applicat No US 20050075929 A1 20050407 US 2002277218 US 2003478563 Kind Date week 20021017 200530 B 20030612 US 2003489665 US 2004866533 P 20030724 Α 20040612 Priority Applications (No Type Date): US 2004866533 A 20040612; US 2002277218 A 20021017; US 2003478563 P 20030612; US 2003489665 P 20030724 Patent Details: Patent No Kind Lan Pg Main IPC US 20050075929 A1 16 G06F-017/60 Filing Notes CIP of application US 2002277218
Provisional application US 2003478563 US 20050075929 A1

Abstract (Basic):

of viewing audience. The system avoids under-or over-delivery of the content, therefore minimizing contract disputes between advertisers or other airtime purchasers and media network companies

Provisional application US 2003489665

International Patent Class (Main): G06F-017/60
International Patent Class (Additional): G06F-003/00 ...

... G06F-013/00